




Collective  
Intelligence

powered by  HCG



*How artificial intelligence  
can expand the borders  
of healthcare*



Collective  
Intelligence

powered by  HCG



# *How artificial intelligence can expand the borders of healthcare*

By Jan-Willem van Doorn

**A**rtificial intelligence (AI) has taken the healthcare industry by storm. While many look to implement AI to create efficiencies, it is important to approach AI in a larger context to truly understand its long-term implications. What will profoundly affect our business in five to ten years, but may not be readily apparent at present?

The impact of AI on the healthcare industry is transformational. The effective utilisation of (enormous amounts of complex) data has become increasingly crucial and its impact on patient outcomes cannot be overemphasised. As patients gain greater access to and control over their medical data, the healthcare system is moving from a reactive model to a proactive one. By interacting with numerous data systems daily, including those from personal fitness devices, electronic health records or consumer behaviors' surveys, AI can help detect illnesses earlier and

identify interventional opportunities to prevent or slow the progression of disease.

There is also significant value in the information gleaned from so-called collective data. Most doctors' diagnostic and clinical acumen and subsequent prescriptive choices derive from a combination of personal experience, patient data/physical findings (real-world data), and evidence from large-scale clinical research. As doctors gain access to aggregated clinical data and outcomes (from clinical research and real world evidence), they may be better equipped to treat and prescribe more effective (and dare we say, 'personalised?') forms of treatment. Such datadriven decision-making is critical in ensuring that patients receive optimal care specific to their values and preferences, and that healthcare professionals (HCPs) deliver higher-quality services on a larger scale, as dictated by demand. Apart from the data-driven decisions, AI may also help facilitate more productive dialogue between the patients and healthcare providers. ▶


The availability of new methods for obtaining and storing data also opens doors to underserved and underrepresented populations, allowing patients, providers and payers to gain insights into their potential risk factors for and likelihood of developing various diseases.

AI is a powerful tool that, when used by people who are 'properly trained', can reconcile traditional biases, potentially leading to improved diagnoses, more effective, efficient and empathetic care, and reduced morbidity and mortality. As society uncovers novel tools that search, collect and analyse medical data, the medical communications industry must re-evaluate its approaches to creating and delivering education for HCPs and patients in this new age of AI transformation. ●





# Collective Intelligence

powered by  HCG

Collective Intelligence Hub

<https://www.hcg-int.com/collectiveintelligence>

## AUTHORS



**Jan-Willem van Doorn**

**MD, PhD, MBA**

Chief Transformation Officer,  
Healthcare Consultancy Group

This is the second in a series of three articles by HCG thought leaders that will be appearing in Med Ad News exploring the impact and application of artificial intelligence in a number of areas touching healthcare and healthcare communications. The final article, discussing AI and creative development, will appear in June.

### Healthcare Consultancy Group

Healthcare Consultancy Group (HCG) is a global leader in medical communications – 7 distinct agencies united in a common vision to accelerate product understanding and acceptance, bringing clients' medicines closer to the patients who need them.

With global offices approaching 1,000 staff spanning North America, Europe, and Asia, HCG is an incubator for the relentlessly curious. Our appetite for creating strategies that lead to better patient outcomes is never satisfied.

HCG's agencies include Chameleon, Health Science Communications, Lumen Value & Access, ProEd Communications, ProEd Regulatory, Synergy, and The Scienomics Group, with industry-leading digital and creative strategy from the HCG Engagement Group.

© 2023 Healthcare Consultancy Group.

